

# Decision Making

## Workshop Description

Are you looking for a way to increase your team's effectiveness? Then help them to become world-class decision makers. Our workshop is based on several proven decision making models as well as our own team decision making processes. Your team will learn the best time and place to apply various decision making approaches: Majority vote, unilateral with input, unilateral without input, delegation and consensus.

During the interactive team challenges, our facilitators will work closely with your team to practice effective decision making styles while avoiding some of the most common traps (manipulation, hard-selling, bargaining, etc.). The end result of this workshop is that the participants will have a charter around how decisions will be made in the future, and an arsenal of tools for tackling common barriers to making decisions.

Not everyone views a decision in the same way, collects data for the decision in the same way, or has the same focus about a decision. However, by understanding individual preferences, teams can leverage these differences. During the workshop, you'll explore the four styles of decision makers: decisive, flexible, hierarchic, and integrative and how to best coordinate their disparate views.

### Workshop Objectives

1. Agree upon what comprises a "good" decision.
2. Analyze current decision making processes and results.
3. understand how individual decision-making processes affect group dynamics and leverage that for the team.
4. Practice making decisions as a team to apply the new skills.
5. Develop a plan, list of guidelines, protocols, etc. around decision-making as a team.

